

Segment: MHR

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Agile Company

Company Profile

We want to give our customers a competitive edge in order to grow their business.

Our Segments:

- Mid-Sized Projects
- Strategic Partnerships
- Emerging Technologies
- Space
- Mobility
- Finance
- Public Accounts
- OpenShift Consulting
- Penetration Tests

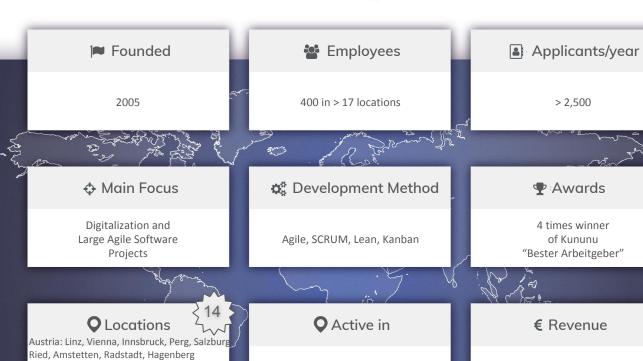
Catalysts

EU, Silicon Valley / USA,

Japan, China

2017: 15 M€

2018: 24 M€



Germany: Frankfurt, Köln, Munich, Kassel

Romania: Cluj, Oradea

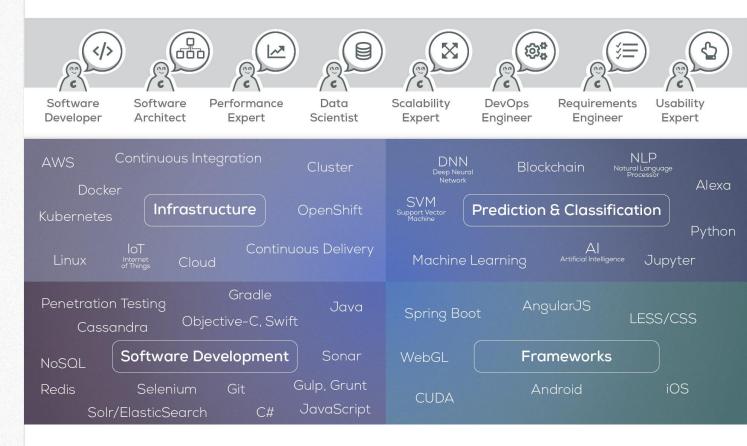
France: Lille The Netherlands: Amsterdam



Finding the right employees

To be able to keep growing as a company one of the main constraints is finding the right people.

We want to have the best heads at Catalysts!



Coding contests

6000 participants per year 65 locations

+ 2500 applications every year







<u>Teaser</u>

<u>Video Linz</u>

Continuous growth

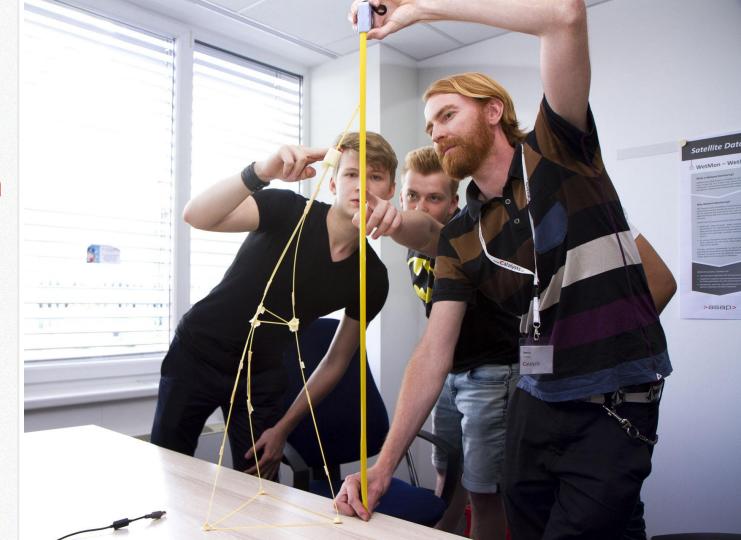
From 1 - 400 employees doubling every 2,5 years





Personal coaching

Every new team member at Catalysts starts his or her first month at work next to a dedicated coach. Coaches have had courses and already spent some time with us. In the next weeks the coach is responsible for his coachee and will accompany during the onboarding process.

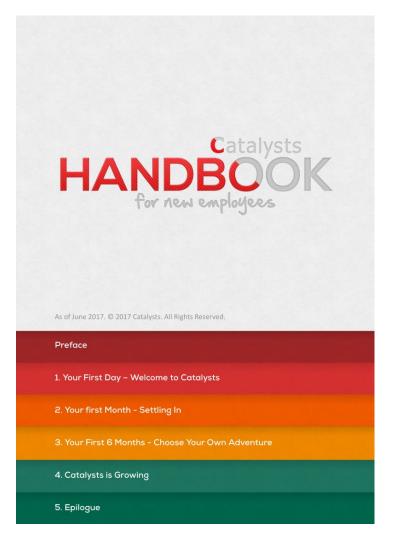




Handbook for new employees

Before a new colleague starts working at Catalysts we send them our handbook for new employees. It explains our daily life at Catalysts and describes all the values and practices that are important to us.

https://www.catalysts.cc/en/han@book/



Learning for scaling with summer interns

Every summer we have around **80 interns** in our locations.

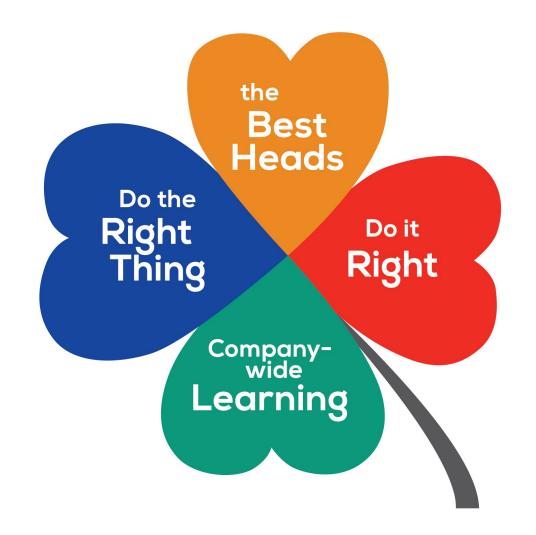
This helps us to get a feeling for the increased amount of people → every intern is integrated in an active project as a full team member.



Company-wide learning

We want to be able to use the same vocabulary.

We want knowledge to be transferred across teams.





Learning lessons & "Wissensspritzen"

Every team member at Catalysts undergoes a series of "learning lessons".

Wissensspritzen are typically held 1-2 per week by any team member who wants to present a topic.

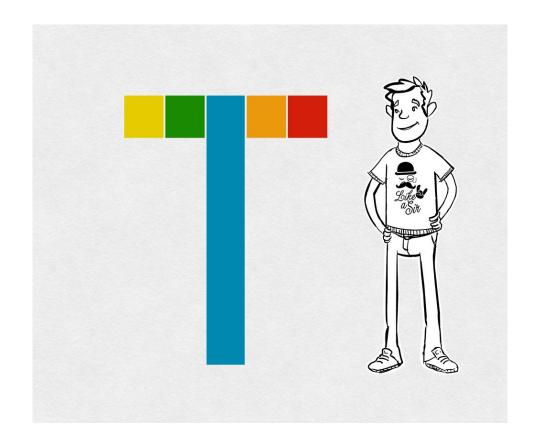




Personal development

We want to provide an environment that makes it easy for our employees to grow naturally.

T-Shape: Grow both horizontally and vertically



"No internal borders"

Roles instead of positions.

Segments instead of departments.

Every employee should be working in the role and field that he or she is most valuable to unfold all his or her full potential.



Requirements Engineer



Scrum Master



Software Developer



Usability Expert



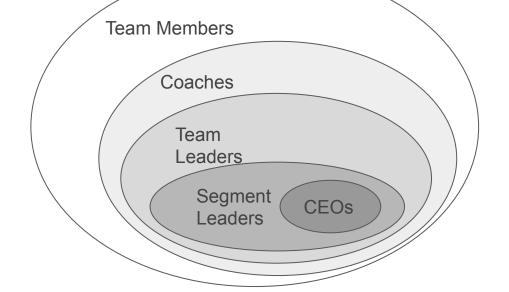
Tester



Graphic/Motion Designer

Leadership program

We run a very flat hierarchy. Those titles on the right do not mean that we have top down management. We collaborate and we invite people to speak up. We don't hire to tell people how they should work.





New Team Member

expert in some fields

excellent problem solver

DNLA

find hidden competencies develop potentials,

supervised by coach

Candidate Coach

coaching lectures motivation theory flow mechanisms

Coach

onboard new team members

Candidate Team Lead

learn closely from Team Lead gradually take over responsibility

Work environment

We want to provide a positive environment - e.g.

- Transparency
- Openness
- Feedback culture

We want to keep improving!

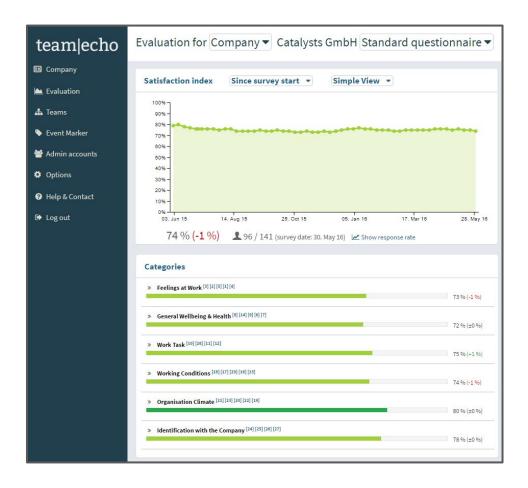




Regular mood evaluation

We use the tool "TeamEcho" to track our overall team mood and to discover potential problems.

Can also be used for anonymous feedback (although we prefer direct feedback).





The Responsibility Process

How do I react to a problem?

How would I like to react?

How can we work against it together as a team?



THE RESPONSIBILITY PROCESS™

RESPONSIBILITY

OBLIGATION
SHAME
QU

JUSTIFY

LAY BLAME

DENIAL

The Catalysts Society

Organized by employees for employees







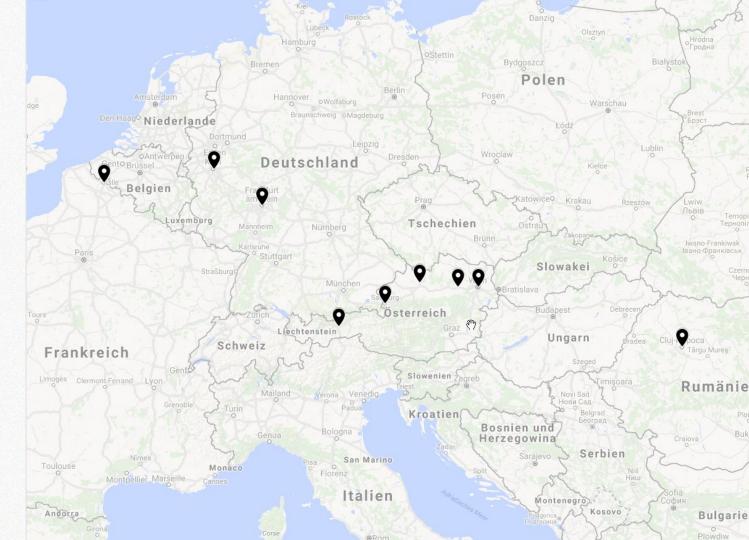




Distributed teams

We want to build up the best team that fits a project, independent of the location.

How can we make sure that communication and coordination stays efficient?



Get together in person

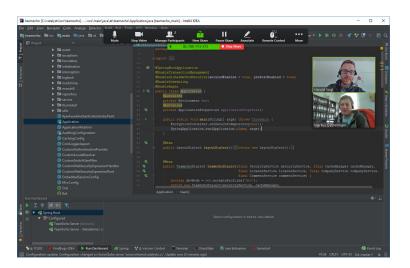
- Visit other locations
- Invite team members from further away (e.g. Romania) to work in Austria over the summer
- Get to know the people at other sites

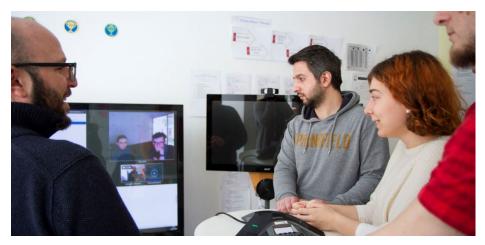




Direct communication

- Video chat and remote pair programming instead of long written conversations
- Sync with (remote) team members daily
- Daily standup within the team!
- Encourage questions!







Sprint meetings with the whole team

Remote participation for all team members in sprint meetings, customer demos, backlog groomings, user story estimation,...





Catalysts

challenges to solutions

Discussion